

Why Buy Used Auto Parts?

Used auto parts, or previously owned auto parts, are removed from donor vehicles by professional auto recyclers for ready sale to the collision repair industry.

These donor vehicles can be older vehicles, but they are more likely late model total loss vehicles acquired from the insurance industry. The important thing for any buyer to remember is that no matter what the overall condition of the donor vehicle, there are always many good usable components left on it.

These parts are cleaned, tested and entered in to a computerized inventory system; all based on the standardized Hollander interchange stock number.

Through the phone, fax, email, and increasingly the Internet, collision repairers contact their local recycler seeking an alternative to new OEM parts. A good recycler responds immediately with their inventory of parts, or within minutes with inventory from trusted recyclers across a region, country or around the world.

A good Recycler should be using standard damage codes, damage descriptions, part inclusions, etc (<http://www.a-r-a.org/standards/index.html>) from the Automotive Recyclers Association (ARA) and the Automotive Recyclers of Canada (ARC). If not, find a professional auto recycler that describes the product accurately, delivers the product you ordered, and backs up that product with a meaningful warranty.

What do you get when you order a Used Auto Part?

1. Quality:

- Used Auto Parts are made by the OEM's to fit – they came from the same year, make and model that you are fixing.
- They are OEM parts – you just don't have to pay OEM prices.

2. Price:

- Used Auto Parts are priced according to supply and demand, but generally you can expect to save on average at least 50% from the cost of a similar new part.
- Used Auto Parts are often sold as an assembly, so if you order a door, you get more than the shell – you get the glass, trim, switches, handles, etc, providing an even larger savings incentive, not only in price but in time as well.
- More and more insurers are understanding that collision repairers need the right economic incentives to use used parts. They are actively looking at the pre-set margins they are allowing for used parts, and they are seeing the benefit of more used parts usage.

- More Used Auto Parts usage means accident repair severity is reduced resulting in fewer total loss vehicles – and that is more business for everyone.
- 3. Availability:**
- Used Auto Parts are available for virtually every year, make and model on the road today. If they built it, an auto recycler somewhere will have the part.
 - With so many makes and models to maintain inventory for, OEM suppliers can't keep all parts in stock. That's where Used Auto Parts shine – auto recyclers carry inventory for the widest possible mix of vehicles – foreign and domestic, car or truck.
 - With the extent of computerization and digital networks in the industry, if your local auto recycler doesn't have the part, then they can find it from a trusted supplier at no extra cost.
- 4. Warranty:**
- All Auto Recyclers use some form of warranty and guarantee – some often surpassing new and aftermarket parts.
- 5. Environmentally Responsible:**
- Used Auto Parts represent an environmental savings by avoiding the environmental impact of having to make a new or aftermarket part.
 - Auto Recyclers are a major supplier of cores for the rebuilding industry, further providing an environmental savings.
 - Modern Auto Recyclers must meet stringent national, regional and local environmental regulations, often exceeding the legal requirements with best practices and voluntary programs.

Used Auto Parts, purchased from a modern, professional Auto Recycler, are a great alternative to new. If your Used Auto Part supplier is not giving you the product, service, quality, information, delivery and support you need – find an Auto Recycler that can become your partner in your successful collision repair business.

Supplied by the Automotive Recyclers of Canada (ARC) representing the auto recycling industry in Canada through its Member associations: ARAAC, AARDA, ARM, ARPAC, B-CAR, OARA, SGI Salvage.

Steve Fletcher, Managing Director
134 Langarth Street E, London, Ontario, Canada N6C 1Z5
Tel: 1-519-438-9582
steve@autorecyclers.ca