

CCIF - Halifax

Recycled Parts Information Providers Forum

Pro Recyclers/QRP Canada

Terry Lindell



www.qrpcanada.com

Pro Recyclers/QRP Canada

Does your system allow you to grade parts?

- System contains recycler's grading converted to English
- ARA Damage locator is embedded
- Parts are graded by A-B-C
- On-line inventory of real steel in real time
- On-line pictures of vehicle and its parts



Pro Recyclers/QRP Canada

What tools does your system provide to help recyclers meet industry standards?

- Parts are coded using ARA descriptions
- ARA damage locator is visible for quick reference by everyone
- Parts included standard is on-line
- Standards are required across the group



Pro Recyclers/QRP Canada

How does system assist stakeholders in locating/gaining access to parts data?

- Ontario based with QRP parts request
- Completed request goes to all members
- Competitive replies – quotes are not shared
- Requests can be sent by 800 FAX
- Allows competitive pricing in 2-5 minutes
- Access to inventory outside of network



Pro Recyclers/QRP Canada

Members

A & L Auto Recyclers – Windsor

Thorold Auto Parts- Thorold

Logels Auto Parts – Aurora

Carcone's Auto Recycling – Aurora

Standard Auto Wreckers – Scarborough

King's Auto Parts – Peterborough

Doug's Auto Parts – Kingston

Dave's Truck and Auto Parts – Ottawa

Other Pro Auto Recyclers members

Maritime Auto Salvage – Truro, NS

Import Auto Recyclers – Abbotsford, BC



www.qrpcanada.com

Pro Recyclers/QRP Canada

How do stakeholders gain access to parts and data?

- Click on www.qrpcanada.com
- Click on parts request button
- Complete parts request
- FAX to the 800 number
- Process is VIN driven to provide accuracy throughout the process
- VIN locks in 27 options on all vehicles



Pro Recyclers/QRP Canada

How does system promote recycled parts?

- Pilot insurers and shops enjoy the benefit of competitive quotes in a timely fashion
- Full time Relationship Manager
- Insurance partners are assisting
- Positioned as a tool for all stakeholders to find parts in a timely manner and described accurately



Pro Recyclers/QRP Canada

Does your system compare OE pricing?

- Adjuster is able to include complete estimate in the parts request
- Database automatically compares OE and used price by OE number
- Database automatically compares Aftermarket numbers and prices



Pro Recyclers/QRP Canada

What is your product roadmap?

- Technology is not the answer – people are
- A comprehensive solution
- Salvage disposal and transportation systems are available
- Enhancements are introduced frequently



Pro Recyclers/QRP Canada

Thank you!

