

Parts Breakout Session

- Advantages to using LKQ parts
- 1: Get rid of JUNK yards
- 2: More repairable vehicles
- 3: Consistency of price.
- 4: Lower repair costs.
- 5: Sell more parts. (Recycler's)
- 6: Increase inventory
- 7: Increase salvage values.
- 8: Ownership of market.
- 9: Avoid legislation.

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- Challenges
- 1: Standardizing Markup
- 2: Comm.... IT needed to make it work
- 3: Delivery of parts and proper packaging.
- 4: Funding of CENTRAL OFFICE
- 5: Cycle Time, Potential Delay's
- 6: Insurance Company consensus
- 7: Availability of parts
- 8: Standardization of Quality

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- Challenges... con't
- 9: All stakeholders working together
- 10: Total losses
- 11: Consumers perception of using LKQ
- 12: Common electronic inventory system
- 13: Complexity of the industry & assoc's.
- 14: Proper part's description & damage est.

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- First Steps.
- 1: Take existing parts inclusions and standards from different sources and attempt to apply them in Canada.
- 2: More consistent and defined usage of the “Unit” repair measurement.
- 3: Create Org. chart of professional Canadian Recyclers (Who’s Who)
- 4: Definition of what an LKQ part is.
- 5: Plan for all parties with regard to distribution of the Standards.

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- New Ideas
- 1: Use of a Central Inventory system.
- 2: Transmit the Estimate to the Recycler.
- 3: Transmit the Images to the Recycler.
- 4: Improve packaging and delivery methods
- 5: Standardize Assembly Inclusion's
- 6: Standardize Assemblies.
- 7: Linking Repairers and Recyclers.
- 8: Internet usage & technologies
- 9: Compatibility between recyclers systems.

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- New Ideas... con't
- 10: www.car-parts.com
- 11: CSI or Feedback rating for recyclers
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