

Canadian Collision Industry forum & Mitchell UltraMate Quality Recycled Parts™



CCiF Parts and Materials Committee

1. Does your system allow you to grades parts? If so, how?
2. What tools does your system provide to help recyclers meet industry standard, I.e. ARA damage Codes, Parts instructions, etc.
3. How does your system assist all stakeholders in locating recycled parts and/or gain access to recycled parts data? Who are your parts partners?
4. How do all stakeholders gain access to recycled parts and recycled parts data?
5. How does your system promote recycled parts to the key stakeholders?
6. Does you system compare OE pricing information? If so how?
7. What is you product roadmap? What components of your system are available in Canada now? Coming in the future?

Does your system allow you to grade parts? If so, how?

- Mitchell's system supports industry standards.
- The recycled parts estimating information within UltraMate includes parts detail information as received directly from the recyclers. This information is displayed in the part detail screen.
- Mitchell actively supports adoption of industry standards as driven by industry groups such as ARA, URG, ARPAC and related eCommerce committees and organizations such as CIECA.
- Mitchell will also support a formal parts grading system planned for adoption by the data consolidator within the next year.

What tools does your system provide to help recyclers meet industry standard, i.e. ARA damage Codes, Parts instructions, etc.

- Within the UltraMate recycled parts detail screen all available part Option and Damage codes are displayed.
- The availability of the part detail is dependent on the individual recyclers including this information in their data feeds.
- This is achieved by the industry and recycler adoption of established standards. Mitchell continues to take an active role in industry groups working to establish data standards.

UltraMate will automatically apply Mitchell's Assembly Time Guide database of recycled procedure/labor operations where applicable.

How does your system assist all stakeholders in locating recycled parts and/or gain access to recycled parts data? Who are your parts partners?

- Mitchell UltraMate clients are provided the QRP tool.
- QRP provides client customized recycled parts database that will be automatically accessed during the UltraMate estimating process.
- QRP provides clients the ability to select desired recyclers from their local area and establish a daily and automatic download of parts, pricing, and parts detail directly to the UltraMate estimating platform.
- Car-Part.com provides the daily recycled parts data to Mitchell as received from local recyclers. Mitchell is currently receiving data from ~ 1,400 recyclers, representing ~ 15 million parts.

How do all stakeholders gain access to recycled parts and recycled parts data?

- UltraMate provides access. The database of recyclers and parts is downloaded directly to the estimating platform hard drive. Making the latest information available to the estimator on a daily basis.

Once a new OEM part is selected there are 3 options estimators may utilize to access recycled parts:

1. Change the “Part Type” to “Quality Recycled part”
2. Select the part “Compare” feature
3. Select “View Assembly Time Guide” of recycled parts labor operations

All of these options will generate an automatic search and display of available recyclers and parts for the selected part.

How does your system promote recycled parts to the key stakeholders?

Facilitating Success:

- Provides opportunity; quality, cost effective repair options meeting both shop and insurers goals.
- Improved recycler visibility (Additional part sales opportunity)
- Car-Part.com regional based data management (Data quality)
- Direct communication with selected recyclers (Leverage established business relationships)

The Key: Communication between business partners: Shops, Insurance, Recyclers, Independent Appraisers, and Mitchell.

Does your system compare OE pricing information? If so how?

- Mitchell UltraMate includes new OEM part and price information as a core component of the database.
- Display of the new OEM part/price information is included with recycled, alternate part, and remanufactured part information as a feature of the “Part Compare” screen.
- This view includes part price comparison as a percentage of new OEM part.

In addition, where applicable Mitchell’s ATG labor allowance will also be displayed for recycled parts.

What is your product roadmap? What components of your system are available in Canada now? Coming in the future?

UltraMate and QRP are available now.

- The majority of Canadian recyclers are also currently available.
- Addition of new recyclers is a simple process

Future:

- QRP V2.5 - High speed internet data downloads, increased part/recycler coverage, multi-user.
- Exploring parts validation/procurement solutions via internet and parts source partners.